

Entry / Jr. Level Position

Junior Broker

Salary: Competitive salary commensurate with experience.

Boston Urban is seeking a new member to join its highly collaborative retail leasing team. Previous real estate experience is not required as we strive to have a variety of perspectives under one roof. What is required, is an interest in the Boston area's retail, restaurant, and entertainment scene.

This position is an entry into a long-term career.

The ideal candidate for this role:

- Able to thrive in a collaborative, team-spirited environment;
- Is committed to starting a long-term career and willing to invest the time required to learn a new industry;
- Is a good communicator, well-spoken, and able articulate one's point of view and any questions;
- Is able to remain self-disciplined in the completion of tasks
- Seeks information and team-based projects that will grow their understanding of the industry.
- Is a licensed MA Real Estate Salesperson or Broker. (Candidates may apply without a real estate license but employment cannot commence until the candidate is licensed).
- Has at least 2 year of experience working in a professional environment.

Responsibilities:

- Research trends in the industry and source new tenants for landlord clients and new business.
- Research prospective retailers and restaurants that may be appropriate for our projects and assist in direct outreach via phone and email to make them aware the opportunities
- Work with team to identify new ways to reach our target audience.
- Assist in the creation of site surveys for tenant clients.
- Prepare comp sheets for landlord clients.
- Working closely and providing support for the brokerage team on projects and site tours.
- Learn the characteristics and keeping up with the current retail trends / restaurant landscape of each neighborhood.

Boston Urban is an established market-leading commercial real estate firm that brings new shops, restaurants and other retail amenities to the Community. Since 2010, our focus has been solely on activating buildings and neighborhoods through creative execution and proper preparation. We help our clients create a vision for how their brick & mortar retail space can add maximum value to their business and then execute a strategy to makes that vision a reality.

Interested candidates should contact Sarah Lunardo at (617) 274-4900, [sl@bostonurban.com](mailto:sl@bostonurban.com), with an overview of why they should be considered for this role.